



Atlantik Elektronik is a leading marketer of technology, and an expert in **design-in** of innovative semiconductor products and semiconductor solutions, notably in the high-end markets where growth is strong.

Being a provider of solutions, the company offers a range of services and products that deliver benefit to customers along their entire value chain.

So as well as standard distribution services, we also design technical concepts, plan projects, develop bespoke hardware and software and help our customers with their production.

To expand our team for Scandinavia we are looking in **Greater Copenhagen** for a:

Junior Technical Sales Engineer / Junior Field Application Engineer (f/m)

_Your Tasks

- Build up and care of new and existing customers – Business Development
- Introduction of new products and technologies to the customers
- Creating of quotations, project tracking and management
- First level application support for customers and sales colleagues
- Presentation of ready to use demos to the customers
- Willingness to build up more knowledge and experience about products & technologies through regular participation in technical trainings at our suppliers and in the headquarter in Munich (Germany)

_Your Profile

- Bachelor or Master degree in electrical engineering
- Commercial and technical understanding
- Sales experience in the electronic components area will be an advantage
- Strong customer and service orientation with a clear understanding of the needs of our customers and business focus
- Willingness to build up a self responsible & goal-oriented work style
- Outgoing personality with interest in setting up and performing frequent customer visits
- Fluent in Danish and English in speech and writing
- Willingness to travel

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offer an interesting and technically demanding field of activity, a task with high responsibility, good development opportunities and an attractive income with performance-based remuneration.

_We look forward to see you!

For more information please visit our website at: www.atlantikelektronik.com

For any questions, please do not hesitate to contact **Mr. John Willum**, by email: j.willum@atxx.de or by phone: **+45 39 62 30 30**.

Please state your salary expectations in your application, and send your application in English with reference no. **FAE-DK-06/2014** by email to Mrs. Michaela Thimet (personal@atxx.de) or by post to:

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