



Atlantik Elektronik GmbH is a company of the Atlantik Network Group. The company is a marketer and design-in-specialist of innovative semiconductors and semiconductor solutions, specifically for High-End-Markets and also provides customers with engineering solutions and production capacities. Atlantik Elektronik GmbH is a trendscout for new developments and new technologies. The competences and the product portfolio of the company are in the field of **Embedded Microcontroller, Wireless, Connectivity, Infotainment and System Solutions**

Work for and together with us as a

Sales Manager (m/f/d) Northern Europe Location Denmark or Sweden

Your responsibilities

- Implementation of sales strategies and achievement of the goals set
- Key Account Management and development of new customers
- Budget responsibility (Sales and Design-In)
- Coordination with the Sales Management and the Business Unit Managers at our
- Headquarter in Munich, Germany

Your profile

- A technical bachelor degree is mandatory as well as a good commercial background with proven track record of success
- Several years of professional background in the semiconductor area as well as semiconductor distribution
- Strong customer and service orientation with a clear focus on the needs of our customers
- High communicational and organisational skills
- Independent and goal oriented work style
- Fluent in Danish and/or Swedish
- Good knowledge of English is required and desirable in German
- Secure handling of the MS-Office applications
- Willingness to travel

We

offer an interesting and technically demanding field of activity, a task with high responsibility, good development opportunities and an attractive income with performance-based remuneration as well as a company car.

Additional information

You will start working for us in a Home Office Position. After a successful initial phase and good sales prospects you will continue to work in a shared office. The main site for the Northern European operations should be in the greater Copenhagen, Gothenburg or Stockholm area.

Please also visit our website: www.atlantikelektronik.com

Information about our social commitment can be found on www.initiative-doit.de

Please contact Mrs. Thimet (personal@atxx.de) for any inquiries. Please send us your full application documents in English or German including your earliest possible starting date and salary expectations with the reference number **SM-07-2019** by email or post to:

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